

IETF Statement of Activity
For the Month Ending September 30, 2018

	September	YTD Actual	YTD Budget	YTD Variance	Annual Budget
Non-Meeting Revenue					
ISOC Contribution	\$ 13,750	\$ 2,398,750	\$ 2,486,250	\$ (87,500)	\$ 3,007,774
1 ISOC Contribution Cash	\$ -	\$ 2,275,000	\$ 2,250,000	\$ 25,000	\$ 2,692,774
ISOC In-Kind Contribution (Comms Support)	\$ 13,750	\$ 123,750	\$ 123,750	\$ -	\$ 165,000
2 ISOC In-Kind Contribution (Sponsorship Support)	\$ -	\$ -	\$ 112,500	\$ (112,500)	\$ 150,000
Administrative In-Kind Contribution	\$ 9,417	\$ 84,753	\$ 75,336	\$ 9,417	\$ 113,000
Webex	\$ 2,917	\$ 26,253	\$ 23,336	\$ 2,917	\$ 35,000
IK Tools Maintenance	\$ 6,500	\$ 58,500	\$ 52,000	\$ 6,500	\$ 78,000
Total Non-Meeting Revenue	\$ 23,167	\$ 2,483,503	\$ 2,561,586	\$ (78,083)	\$ 3,120,774
Meeting Revenue					
3 Registration Fees	\$ -	\$ 1,508,860	\$ 1,449,750	\$ 59,110	\$ 2,114,750
Sponsorship	\$ -	\$ 916,666	\$ 900,000	\$ 16,666	\$ 1,325,000
Sponsorship - In-Kind	\$ -	\$ 115,666	\$ 116,666	\$ (1,000)	\$ 175,000
5 Hotel Commissions	\$ 5,791	\$ 152,449	\$ 120,000	\$ 32,449	\$ 160,000
6 Misc.	\$ 30,278	\$ 147,916	\$ 125,050	\$ 22,866	\$ 134,075
Total Meeting Revenue	\$ 36,069	\$ 2,841,557	\$ 2,711,466	\$ 130,091	\$ 3,908,825
TOTAL REVENUE	\$ 59,236	\$ 5,325,060	\$ 5,273,052	\$ 52,008	\$ 7,029,599
Meeting Expenses					
7 Variable Managed Meeting Costs	\$ (12,156)	\$ 668,494	\$ 734,097	\$ (65,603)	\$ 969,424
IETF Secretariat	\$ 66,065	\$ 594,585	\$ 594,585	\$ -	\$ 792,780
8 Meeting Space	\$ -	\$ 76,956	\$ 110,000	\$ (33,044)	\$ 210,000
NOC Expenses	\$ 1,220	\$ 588,294	\$ 544,936	\$ 43,358	\$ 832,936
In-Kind Circuits	\$ -	\$ 49,000	\$ 50,000	\$ (1,000)	\$ 75,000
Contract Costs (incl. shipping)	\$ -	\$ 327,716	\$ 325,000	\$ 2,716	\$ 500,000
Venue Network Costs	\$ -	\$ 15,992	\$ 12,936	\$ 3,056	\$ 12,936
Remote & Mtg Archive Services	\$ -	\$ 96,991	\$ 100,000	\$ (3,009)	\$ 150,000
9 RPS Travel	\$ -	\$ 34,454	\$ 22,000	\$ 12,454	\$ 35,000
10 NOC Travel	\$ -	\$ 62,920	\$ 35,000	\$ 27,920	\$ 60,000
VAT Recovery Expense	\$ -	\$ 20,000	\$ 20,000	\$ -	\$ 20,000
Other Meeting Expenses	\$ -	\$ 194,023	\$ 183,283	\$ 10,740	\$ 264,229
In-Kind	\$ -	\$ 66,666	\$ 66,666	\$ -	\$ 100,000
Ombuds Travel	\$ -	\$ 12,000	\$ 12,000	\$ -	\$ 20,000
Miscellaneous (insurance, credit card fees, other)	\$ -	\$ 115,357	\$ 104,617	\$ 10,740	\$ 144,229
11 Total Meeting Expenses	\$ 55,130	\$ 2,142,352	\$ 2,186,901	\$ (44,549)	\$ 3,089,369
Operating Expenses					
RFC Services	\$ 90,730	\$ 834,773	\$ 928,620	\$ (93,847)	\$ 1,238,160
12 RFC Production Center	\$ 81,680	\$ 746,561	\$ 821,370	\$ (74,809)	\$ 1,095,160
13 RFC Series Editor	\$ 9,050	\$ 88,212	\$ 107,250	\$ (19,038)	\$ 143,000
IETF Secretariat	\$ 117,310	\$ 1,032,940	\$ 1,030,490	\$ 2,450	\$ 1,375,070
Administrative	\$ 68,740	\$ 597,760	\$ 595,310	\$ 2,450	\$ 794,180
IT	\$ 33,145	\$ 297,655	\$ 297,655	\$ -	\$ 397,090
Financial	\$ 15,425	\$ 137,525	\$ 137,525	\$ -	\$ 183,800
Administration	\$ 33,669	\$ 450,254	\$ 502,500	\$ (52,246)	\$ 670,000
14 IASA Support	\$ 30,712	\$ 367,788	\$ 388,125	\$ (20,337)	\$ 517,500
IETF Support	\$ 40	\$ 25,920	\$ 28,125	\$ (2,205)	\$ 37,500
15 IAB Support	\$ -	\$ 22,416	\$ 28,125	\$ (5,709)	\$ 37,500
16 IRTF Support	\$ -	\$ 2,211	\$ 9,375	\$ (7,164)	\$ 12,500
17 Independent Submissions Editor	\$ -	\$ 3,636	\$ 15,000	\$ (11,364)	\$ 20,000
18 NomCom Support	\$ -	\$ 2,033	\$ 7,500	\$ (5,467)	\$ 10,000
Administrative In-Kind	\$ 2,917	\$ 26,250	\$ 26,250	\$ -	\$ 35,000
19 Special Projects	\$ -	\$ -	\$ 37,500	\$ (37,500)	\$ 50,000
Transition Expenses	\$ -	\$ 8,000	\$ 56,250	\$ (48,250)	\$ 75,000
20 IAD	\$ -	\$ -	\$ 37,500	\$ (37,500)	\$ 50,000
21 Legal	\$ -	\$ 8,000	\$ 18,750	\$ (10,750)	\$ 25,000
Tools Maintenance	\$ 23,250	\$ 163,286	\$ 162,750	\$ 536	\$ 217,000
In-Kind (IK)	\$ 6,500	\$ 58,500	\$ 58,500	\$ -	\$ 78,000
Contracts	\$ 16,750	\$ 104,786	\$ 104,250	\$ 536	\$ 139,000
Support Services	\$ 21,750	\$ 171,750	\$ 236,250	\$ (64,500)	\$ 315,000
22 Sponsorship Support	\$ 8,000	\$ 48,000	\$ 112,500	\$ (64,500)	\$ 150,000
Communications Support	\$ 13,750	\$ 123,750	\$ 123,750	\$ -	\$ 165,000
Total Operating Expenses	\$ 286,709	\$ 2,661,002	\$ 2,954,360	\$ (293,358)	\$ 3,940,230
Total Expenses	\$ 341,839	\$ 4,803,355	\$ 5,141,261	\$ (337,906)	\$ 7,029,599
Net Deficit/Surplus	\$ (282,603)	\$ 521,706	\$ 131,791	\$ 389,915	\$ -
23 ISOC Capital Investment	\$ 40,163	\$ 65,163	\$ 150,000	\$ (84,838)	\$ 200,000

NOTES

- 1 \$25k represents YANG Catalog contribution
- 2 Sponsorship position contracted April 2018 outside of ISOC
- 3 IETF101 paid registrations greater than budgeted - 85 more
- 4 IETF 101 Host Sponsorship greater than budgeted
- 5 IETF101 and IETF102 Hotel Commission greater than budgeted
- 6 \$30,278 represents City of Montreal rebate not budgeted
- 7 IETF101 less than budgeted (14k); IETF102 less than budgeted (\$55.5k)
- 8 IETF101 actual meeting space fee lower than anticipated
- 9 RPS travel expenses greater than budgeted due to unrecognized comp rooms as expenses
- 10 NOC travel expenses greater than budgeted due to unrecognized comp rooms as expenses
- 11 IETF101 less than budgeted (\$15k), IETF102 less than budgeted (\$30k)
- 12 Budget includes hiring new editor for new format work; not yet required
- 13 Budgeted RSE Travel expenses greater than actual
- 14 Variance due to timing of expenses
- 15 Variance due to timing of expenses
- 16 Variance due to timing of expenses
- 17 Anticipated ISE expenses not submitted
- 18 Variance due to timing of expenses
- 19 No special projects to date
- 20 No IAD transition expenses to date
- 21 Legal transition expenses less than anticipated
- 22 Budgeted position vacant Jan - Mar 2018
- 23 Represents development of new RFC format tools