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IAOC Report

IETF75

Bob Hinden

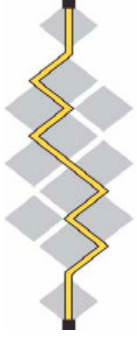
IAOC Chair

Ray Pelletier

IAD

July 29, 2009

A Warning to the IETF



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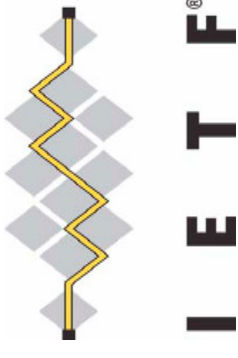


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Outline

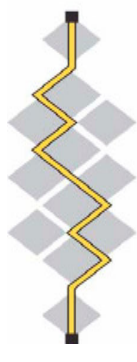
- Listening to the community
- Financial Update
- RFC Editorial Restructuring
- Contract Cycles
- Next Meetings
- Acknowledgements

Listening to the Community



- The IAOC understands it needs to do a better job of creating a dialog with the community
 - We think we get it and will try harder
- We are close to being caught up getting out our minutes
 - http://iaoc.ietf.org/minutes/iaoc_minutes.html
 - Please volunteer for IAOC/Trust scribe
- All IAOC related material can be found at:
 - <http://iaoc.ietf.org/>

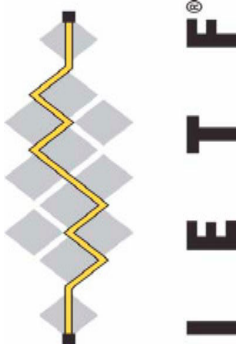
Financial Update



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- Year-End Forecast
 - Current forecast is for an ISOC contribution of \$1.3M
 - 2009 budget showed a contribution of \$1.45M.
- Assumptions:
 - Meeting attendance in Stockholm and Hiroshima meet expectations
 - ISOC’s help raising \$115K additional new revenue
- We have not used any of the ISOC stimulus or meeting attendance shortfall funds to date.

Stockholm Results (to date)



Budget Actual

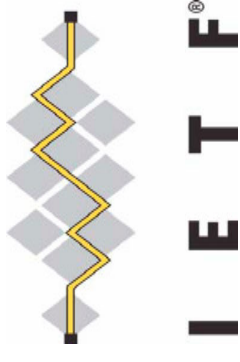
Attendance: 1,100 1,099 Paid
 1,189 Registered

Budget Actual

Registration Fees: \$733 \$685
Sponsorship: \$400 \$400
Commissions: \$60 (expecting ~\$60)

(Note: Dollars are in \$1,000)

RFC Editor Restructuring



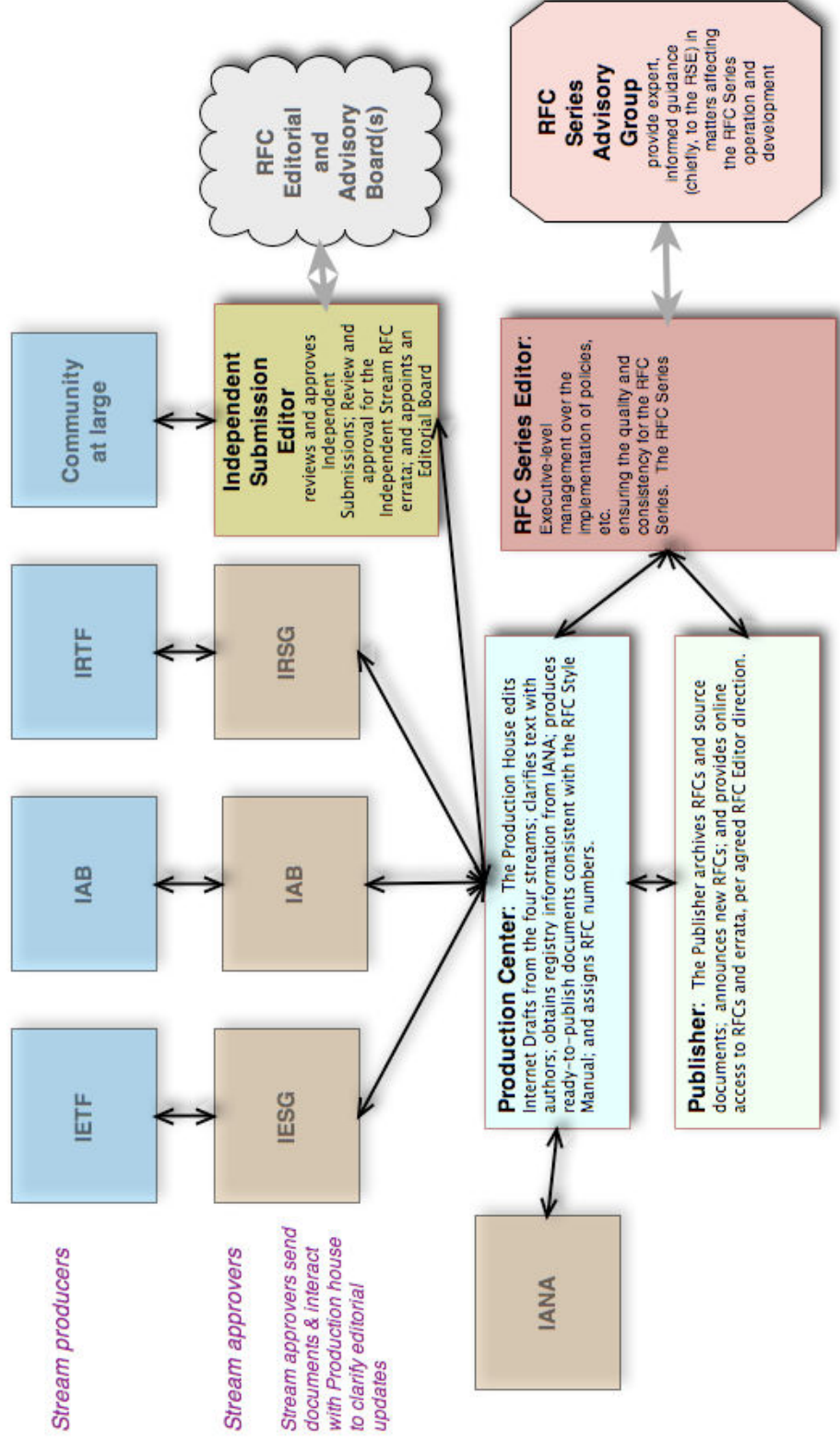
- New Model
 - RFC Production Center
 - RFC Publisher
 - RFC Series Editor
 - Independent Submissions Editor

New RFC Series Process



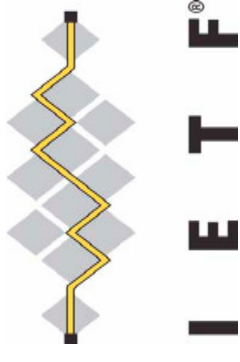
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RFC Series Production and Process

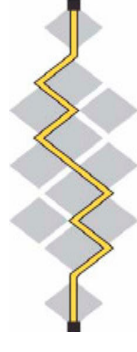


Production Center and Publisher Status

- RFC Production Center
 - RFP issued 22 May 2009
 - Bidders Conference 3 Jun 2009
 - Proposals received 29 Jun 2009
 - Under review by IAOC appointed advisory committee
 - IAOC selects vendor for negotiations July 2009
 - IAOC awards contract September 2009
- RFC Publisher
 - IAOC in negotiations with AMS



RFC Series and Independent Submission Editor Status

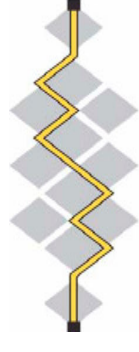


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- RFC Series Editor & Independent Submissions
Editor

- Call for nominations: 8 June – 8 July 2009
 - IAB Extended until 13 August
- Nominations under review by IAB appointed Ad-hoc committee
- IAB appointments: September
- Agreements with IAOC/ISOC: Sept/October 2009
 - RSE: Compensation & expenses
 - ISE: Expenses

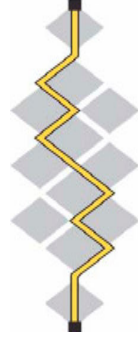
Contract Cycles



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- Secretariat
 - Contract extended thru 2010
 - One year Extension or RFP in 2010
- RFC Editor Services Contracts
 - Contract with ISI ends 2009 year end
 - New contracts in 2010 for Production Center and Publisher
 - Six year terms with 2 year reviews
- RFC Series and Independent Submissions Editor
 - Agreement for two year term with extensions
- NOC Contract thru 2011
 - Extension or new RFP in 2011 for next period

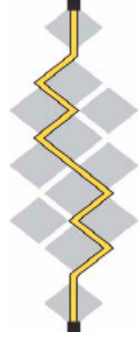
Next Meetings



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- 2009
 - Hiroshima (WIDE hosting)
- 2010
 - Anaheim (Host in discussion)
 - Maastricht (SIDN hosting)
 - Asia/Canada (Asia host discussion)
- 2011
 - Europe (Host needed)
 - Canada (Pref. for Quebec City, Host needed)
 - Asia (Host in Discussion)

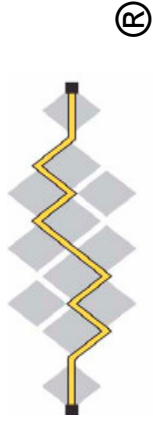
Acknowledgements



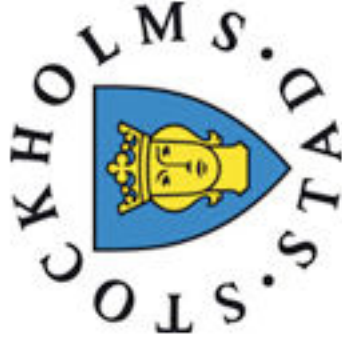
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- Secretariat - AMS
 - Marcia, Wanda, Stephanie, Cindy, Alexa, Lisa
- NOC – Verilan
 - Morgan, Noah, Colin, Nick, Jay, Brandon
- RFC Editor - ISI
 - Sandy, Alice, Bob
- IANA
 - Michelle, Barbara, Kim, David
- NOC Volunteers
 - Jim, Joel, Lucy, Karen, Chris, Brent

More Acknowledgements

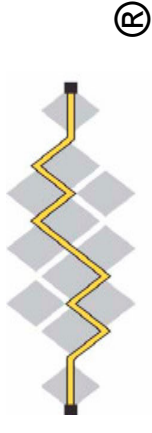


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Welcome Reception Sponsor

Even More Acknowledgements



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Thank You



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(BACKUP)

Year-End Forecast: Revenue



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IETF Statement of Activity

	Annual Budget	Forecast	Frcst Variance	Comments
Income				
IETF Registrations	\$2,481,900	\$2,140,267	(\$341,633)	No LIM reg revenue of \$262k
ISOC's IETF Sponsorships	605,000	\$505,000	(\$100,000)	No LIM sponsorship
NOC Sponsorships	265,000	\$265,000	\$0	
Hotel Commissions	155,250	\$142,175	(\$13,075)	No LIM commissions of \$20k
New/Miscellaneous Revenue	115,000	\$130,761	\$15,761	Assumes new revenue of \$115k
Total Income	\$3,622,150	\$3,183,203	(\$438,947)	

Note: LIM = "Large Interim Meeting"

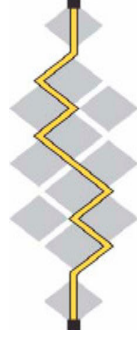
Year-End Forecast: Expenses



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IETF Statement of Activity				
	Annual Budget	Forecast	Frcst Variance	Comments
Expenses				
RFC Editor	\$699,300	\$663,907	\$35,393	
Copy-Edit Services	30,000	\$21,875	\$8,125	
IETF Secretariat & Meeting (AMS)	1,538,000	\$1,533,708	\$4,292	
Variable Managed Meeting Costs	1,152,800	\$758,859	\$393,941	No LIM expenses of \$262k
Other Secretariat Expenses	21,000	\$16,247	\$4,753	
Other Meeting Expenses	814,200	\$808,124	\$6,076	
Transition Expenses	75,000	\$75,000	\$0	
General Meeting Contingency	50,000	\$0	\$50,000	
Tools	35,000	\$35,000	\$0	
IASA Support (incl. IAD)	386,200	\$365,723	\$20,477	
IETF Support	89,250	\$34,862	\$54,388	Phone savings +
IAB Support	54,250	\$29,259	\$24,991	Phone savings +
IETF Trust Expenses	33,100	\$45,000	(\$11,900)	Legal expenses
G&A/Governance (Indirect)	98,000	\$98,000	\$0	
Total Expenses	\$5,076,100	\$4,485,563	\$590,537	
NET SURPLUS/(DEFICIT)	(\$1,453,950)	(\$1,302,360)	\$151,590	

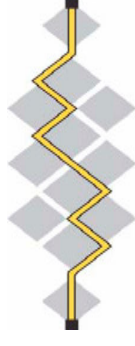
2009 – 2012 Changes



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- No Large Interim Meetings revenue and expenses.
- Increasing New Revenues for 2010 – 2012 to reduce dependence on ISOC
- Maintain current registration rates
- RFC Editor Services for 2010 – 2012 reflect decline from 2009.
- Secretariat labor costs for 2010 held steady with 2009
 - Contract extension now permits ‘Scale-Backs’
- Administrative costs down, principally due to reduced telecom costs through greater use of VoIP
- Tools Capital costs to address investment requirement for IETF IT Infrastructure
 - \$50k in 2010 and \$150k in 2011
- 2012 revenues equal to 2011 and expenses same except for 5% increases for meeting costs, Secretariat, & administration.
- ISOC direct contribution declines 2009 – 2011, increasing in 2012 to below 2009 YEF level.

2010-2012 Advice (000's)



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2009 - 2012 IETF Advice - July 2009				
	2009 YEF	2010 Advice	2011 Advice	2012 Advice
Revenues				
Registration Fees	\$ 2,140	\$ 2,194	\$ 2,113	\$ 2,113
Sponsorships	505	290	540	540
NOC Sponsorships	265	410	430	430
Hotel Commissions	142	180	180	180
New Revenue	115	350	500	500
Miscellaneous	16	-	-	-
Total Revenue	3,183	3,424	3,763	3,763
Expenses				
RFC Editor/Edit Svcs	686	550	550	550
Secretariat Contract - Labor Only	1,534	1,538	1,615	1,696
Managed Meeting Costs (Variable)	759	800	840	882
Other Secretariat Costs	16	25	27	27
Other Meeting Expenses	543	313	566	566
NOC Expenses	265	410	430	430
Transition Expenses	75	75	50	50
General Meeting Contingency	-	50	50	50
Special Projects	35	37	39	39
Admin (IASA, IETF, IAB, NomCom)	430	475	523	571
IETF Trust	45	33	34	34
ISOC G&A	98	103	108	115
Capital Cost (Tools Development)	260	250	250	250
Total Expenses	4,746	4,659	5,081	5,259
Anticipated ISOC Contribution	\$ 1,563	\$ 1,236	\$ 1,318	\$ 1,495