

IAOC Report

IETF77



Bob Hinden

IAOC Chair

Ray Pelletier

IAD

24 March 2010

Outline



- Listening to the community
- Financial Update
- RFC Editorial Restructuring
- New Contract Activity
- Next Meetings
- Acknowledgements

Listening to the Community



I E T F[®]

- Minutes are being published & content has improved
 - 2009: All done
 - 2010: 5 Meetings to date
 - 3 published
 - 1 awaiting IAOC review
 - 1 under preparation
 - Feedback appreciated on minutes
- Scribe
 - Karen O'Donoghue volunteered
 - Still need additional scribes

2009 Financial Summary



- Entered 2009 with serious concern about economy and its effect on our finances
 - Planned for downturn with contingency budget
- ISOC provided \$150K stimulus funds that the IAOC used to lower registration fee
- ISOC set aside \$350K contingency fund to cover shortfall if needed

2009 Results



- Attendance stayed at planned levels
- All meetings were fully sponsored
- Revenue was down from budget
 - Lowered registration fees to \$635
 - Day pass experiment
- Expenses were lower than budgeted
 - Lower food and beverage costs (~\$250K)
 - Use of new tools for conference calls (~\$75K)
- Net result was better than budget and we did not need any of ISOC extra commitment

2009 Financial Summary



	2009 Budget	2009 Actual (unaudited)	
Revenue	\$3,622.	\$3,194.	(428.)
Expenses			
IETF Operations	\$5,076.	\$4,449.	627.
Tools Development	\$260.	\$65.	195.
ISOC Contribution	\$1,714.	\$1,321.	(393.)

(Note: Dollars are in \$1,000)

2010 Budget



- IAOC adopted \$5.3M budget
- Registration Fee: \$635 (steady for 3 years)
- Budget includes IETF tools investment of \$575K
 - Data Tracker extension for Author and WG
 - Secretariat tools in python-Django
 - RFC Services
 - Program Management

2010 Financial Update



	2009 Actual	2010 Budget	2011 Advice
Revenue	\$3,194.	\$3,134.	\$3,243.
Expenses			
IETF Operations	\$4,449.	\$4,696.	\$4,893.
Tools Development	\$65.	\$575.	\$580.
ISOC Contribution	\$1,321.	\$2,137.	\$2,230.

(Note: Dollars are in \$1,000)

Anaheim Meeting Results



		Budget	Actual
Attendance	Paid	1,150	1,107
	Day Pass Experiment		123
TOTAL			1,230

Revenue			
	Registration Fees	\$729	\$727 (\$2)
	Sponsorship	\$160	\$94 (\$66)
	Commissions	\$40	~\$50 \$10

(Note: Dollars are in \$1,000)

Anaheim Financial Concerns



- Positives
 - Good attendance
- Negatives
 - No Host
 - Many thanks to our sponsors
 - Circuits were not donated
- It may be difficult to meet our budget

RFC Editor Restructuring



- New Model
 - RFC Production Center
 - RFC Publisher
 - RFC Series Editor
 - Independent Submissions Editor

Production Center and Publisher Status



- RFC Production Center
 - Transition from ISI to AMS completed
- RFC Publisher
 - Transition from ISI to AMS completed
- 109 RFCs published since 1 January 2010 !!!!

RFC Series and Independent Submission Editor Status



- Transitional RSE selection completed and TRSE is under contract
 - Glenn Kowack
- Independent Series Editor selection completed and ISE is under contract
 - Nevil Brownlee
- ISI's contract extended into 2010 to provide for a smooth transition

Contract Cycles



- Secretariat
 - Contract extended thru 2010
 - One year Extension or RFP in 2011
- RFC Editor Services Contracts
 - Contract with ISI extended through 30 June 2010 to assist with transition
 - New contracts in 2010 for Production Center and Publisher
 - Six year terms with 2 year reviews
- Independent Submissions Editor
 - 5 Year term with review at two year intervals with extension options
- Transitional RSE
 - Contract through IETF80
- NOC IDIQ Contracts with VeriLan and Swisscom thru 2011
 - Extension or new RFP in 2011 for next period

IETF Tools Contract Status



- Database Project Manager appointed
 - Henrik Levkowetz under contract
- Three Master Service Agreements executed for IDIQ Python-Django development
 - First task order to IOLA for IESG Data Tracker award soon
- Working Group and Author Requirement specification development
 - Ed Juskevicius under contract
- AMS developing Secretariat Tools in python-Django
- Additional Task Orders and RFPs forthcoming

Next Meetings



- 2010
 - Maastricht (SIDN hosting) 25-30 July
 - Beijing (Tsinghua University hosting) 7-12 November
- 2011
 - Prague (Host needed) 25 March – 1 April
 - Quebec City (Host needed) 24-29 July
 - Taipei (TWNIC hosting) 13-18 November
- 2012
 - Europe (initial host discussion) 25-30 March
 - Asia (initial host discussion) 29 July – 3 August
 - Atlanta (Host Needed) 4-9 November

Acknowledgements



- Secretariat - AMS
 - Marcia, Wanda, Stephanie, Cindy, Alexa, Lisa
- RFC Editor – ISI
 - Bob
- RFC Publisher and Production Center - AMS
 - Sandy, Alice,
- IANA
 - Michelle, Kim, David
- NOC Volunteers
 - Jim, Joel, Bill, Chris, Karen

Sponsor Acknowledgements



Booz | Allen | Hamilton

delivering results that endure



NIST



Thank You



(BACKUP)

2009 Detailed Results



I E T F[®]

2009 Performance Against Budget - Preliminary (\$000)				
	2009 Budget	2009 Actuals	Variance	Notes
Revenues				
Registration Fees	\$ 2,220.1	\$ 2,073.6	\$ (146.5)	(1)
Sponsorships	505.0	527.9	22.9	
NOC Sponsorships	265.0	439.2	174.2	(3)
Hotel Commissions	135.0	134.4	(0.6)	
Large Interim Meeting Revenues				
Interim Meeting Registration Fees	261.8	0.0	(261.8)	(2)
Interim Meeting Sponsorships	100.0	0.0	(100.0)	(2)
Interim Meeting Hotel Commissions	20.3	0.0	(20.3)	(2)
New Revenue	115.0	10.0	(105.0)	(4)
Miscellaneous	-	8.7	8.7	
Total Revenue	3,622.1	3,193.8	(428.3)	
Expenses				
	Budget	Actuals	Variance	Notes
RFC Editor/Edit Svcs	729.3	705.7	23.6	
Secretariat Contract - Labor Only	1,538.0	1,537.4	0.6	
Managed Meeting Costs (Variable)	891.5	547.4	344.1	(5)
Other Secretariat Costs	21.0	7.3	13.7	
Other Meeting Expenses	549.2	686.0	(136.8)	(6)
NOC Expenses	265.0	464.5	(199.5)	(3)
Interim Meeting Costs	261.2	0.0	261.2	(2)
Transition Expenses	75.0	50.6	24.4	
General Meeting Contingency	50.0	0.0	50.0	
Special Projects	35.0	2.6	32.4	
Admin (IASA,IETF, IAB, NomCom)	529.7	306.6	223.1	(7)
IETF Trust	33.1	43.1	(10.0)	
ISOC G&A	98.0	98.0	0.0	
Total Expenses	5,076.0	4,449.2	626.8	
ISOC Contribution (excluding development)	1,453.9	1,255.4	(198.5)	
Capital Cost (Tools Development)	260.0	65.4	194.6	(8)
ISOC Contribution (including development)	\$ 1,713.9	\$ 1,320.8	(393.14)	
Notes				
1 Registration fee was reduced from \$675 to \$635 after the Budget was approved.				
2 No Large Interim Meetings were held. This had a net negative result to the budget, but would have been more severe if sponsors could not have been found for these meetings.				
3 The Budget did not recognize in-kind NOC services provided by the host in Hiroshima.				
4 New Revenue initiatives did not meet budget expectations.				
5 Actual food/beverage, audio visual & other costs were below Budget for all three meetings.				
6 Meeting space costs in Stockholm exceeded the Budget due to VAT taxes.				
7 Actual costs were below Budget, including savings in telephones (\$104K); contract staff (\$50K); and travel and meeting expenses savings (\$54K)				
8 Except for preparatory work, the Data tracker project was on report.				

2010-2012 Detail Budget



I E T F[®]

2010 - 2012 IETF Budget			
(000's)			
	2010 Budget	2011 Advice	2012 Advice
Revenues			
Registration Fees	\$ 2,084	\$ 2,033	\$ 2,049
Sponsorships	490	540	540
NOC Sponsorships	420	430	430
Hotel Commissions	70	140	130
New Revenue	70	100	125
Miscellaneous	-	-	-
Total Revenue	\$ 3,134	\$ 3,243	\$ 3,274
	2010 Budget	2011 Advice	2012 Advice
Expenses			
RFC Services	\$ 747	\$ 730	\$ 754
Secretariat Services	1,538	1,615	1,615
Meeting Costs (Secretariat Managed)	850	893	893
Secretariat Costs (Other)	15	20	20
Meeting Expenses (Other)	508	556	529
NOC Expenses	420	440	430
Interim Meeting Costs	-	-	-
Transition Expenses	75	75	50
General Meeting Contingency	-	-	-
Special Projects	20	20	20
Admin (IASA,IETF, IAB, NomCom)	381	400	415
IETF Trust	33	30	33
ISOC G&A	110	115	120
Total Expenses	4,696	4,893	4,879
ISOC Direct Contribution Excl Devel	1,562	1,650	1,606
IT Tools Development	575	580	415
ISOC Direct Contribution Incl Devel	\$ 2,137	\$ 2,230	\$ 2,021

2009 Meetings Summary



I E T F[®]

2009 IETF Meetings Financial Statement							
	IETF 74 San Francisco Actual	IETF 75 Stockholm Actual	IETF 76 Hiroshima Actual	2009 Total Actual	2009 Total Budget	2009 Variance	Notes
Meeting Revenue							
Registration	739,560	688,420	643,003	2,070,982	2,220,050	(149,068)	(1)
Sponsorships	30,000	257,900	240,000	527,900	505,000	22,900	
NOC Sponsorship	130,000	160,000	150,000	440,000	415,000	25,000	(2)
Hotel Commission	66,141	37,531	29,744	133,415	135,000	(1,585)	
Miscellaneous	9,976	0	0	9,976	0	9,976	
Total Revenue	975,677	1,143,851	1,062,746	3,182,273	3,275,050	(92,777)	
Meeting Expenses							
Food & Beverage	180,130	103,373	78,354	361,857	625,500	263,643	(3)
Network & Connectivity Costs	130,000	160,000	150,000	440,000	415,000	(25,000)	(4)
Meeting Room Costs	0	265,000	160,000	425,000	425,000	0	
Allocated Secretariat/Temp Labor	111,094	112,431	112,090	335,615	340,500	4,885	
Audio Visual & Power	53,497	0	35,557	89,054	101,000	11,946	
Travel; Meeting & Qual Visits	13,439	22,326	21,785	57,550	65,000	7,450	
Miscellaneous	45,817	43,437	46,679	135,933	152,213	16,279	
Total Expenses	533,977	706,567	604,465	1,845,009	2,124,213	279,203	
Net Surplus/(Deficit)*	\$ 441,700	\$ 437,283	\$ 458,281	\$ 1,337,264	\$ 1,150,838	\$ 186,427	(5)
* Surplus applied to other IETF expenses, including the RFC Editor, Secretariat, etc.							
Notes							
(1) Registration fee was reduced from the budgeted \$675 to \$635 and lower attendance.							
(2) Reflects sponsor funding of extra shipping costs for Stockholm (note that the budget has been amended to show accounting for in-kind value of Hiroshima NOC contribution by sponsor).							
(3) Welcome Reception costs not incurred for IETFs 75 and 76; lower attendance and lower food costs.							
(4) Reflects extra shipping costs for Stockholm NOC equipment (note that the budget has been amended to show accounting for in-kind value of Hiroshima NOC contribution by sponsor).							
(5) Surplus applied to other IASA expenses, including the RFC Editor, general Secretariat costs, and IASA administration							