



IAOC Report

Bob Hinden

IAOC Chair

Ray Pelletier

IAD

16 November 2011

Presentation Outline



- Minutes
- Financial Update
 - 2012 Budget
- RFP News
- Meeting Planning Updates
- IT Development Progress
- Acknowledgements

IAOC Minutes



- Current Status
 - 2011: 16 of 21 published
 - We were not able to produce minutes in a timely fashion
- Future minutes will be taken by ISOC staff
- Many thanks to volunteers
 - Karen O'Donoghue, Suresh Krishnan, Andrew Sullivan, Marshall Eubanks

Quebec City Summary



- Good attendance
 - 8 less than expected
- Host and sponsors
 - RIM host
 - Comcast and CIRA sponsors
 - Bell Canada and Telus provided connectivity
- Net of \$372K for continuing operations
 - \$62K more than planned (a good thing)

Quebec City Results



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		Budget	Actual	
Attendance	Paid	1,060	1,049	(11)
	Day Pass Experiment	50	53	3
TOTAL		1,110	1,102	(8)
Revenue				
	Registration Fees	\$708	\$705	(\$3)
	Sponsorships	\$200	\$247	\$47
	Commissions	\$50	\$68	\$18
SUB-TOTAL		\$958	\$1,020	\$62
Expenses				
	Meeting Expenses	\$457	\$444	\$13
	Network & Connectivity	\$190	\$204	(\$14)
SUB-TOTAL		\$647	\$648	(\$1)
NET		\$310	\$372	\$62

Taipei Meeting Results (16 November 2011)



		Budget	Actual	
Attendance	Paid	1,075	892	
	Day Pass Experiment	60	28	
TOTAL		1,135	920	(215)

Revenue				
	Registration Fees	\$714	\$572	(\$142)
	Sponsorship	\$500	\$466	(\$34)
	Commissions	\$40	\$36	(\$4)

(Note: Dollars are in \$1,000)

2012 IASA Budget



- Revenue assumptions
 - No change in registration fees
 - Maintain current level of attendance
 - Host and sponsors for all meetings
 - Assumed 75% sponsorship for Paris
- Expense changes
 - Increases in RFC and Secretariat service contracts
 - Added IT Maintenance expense

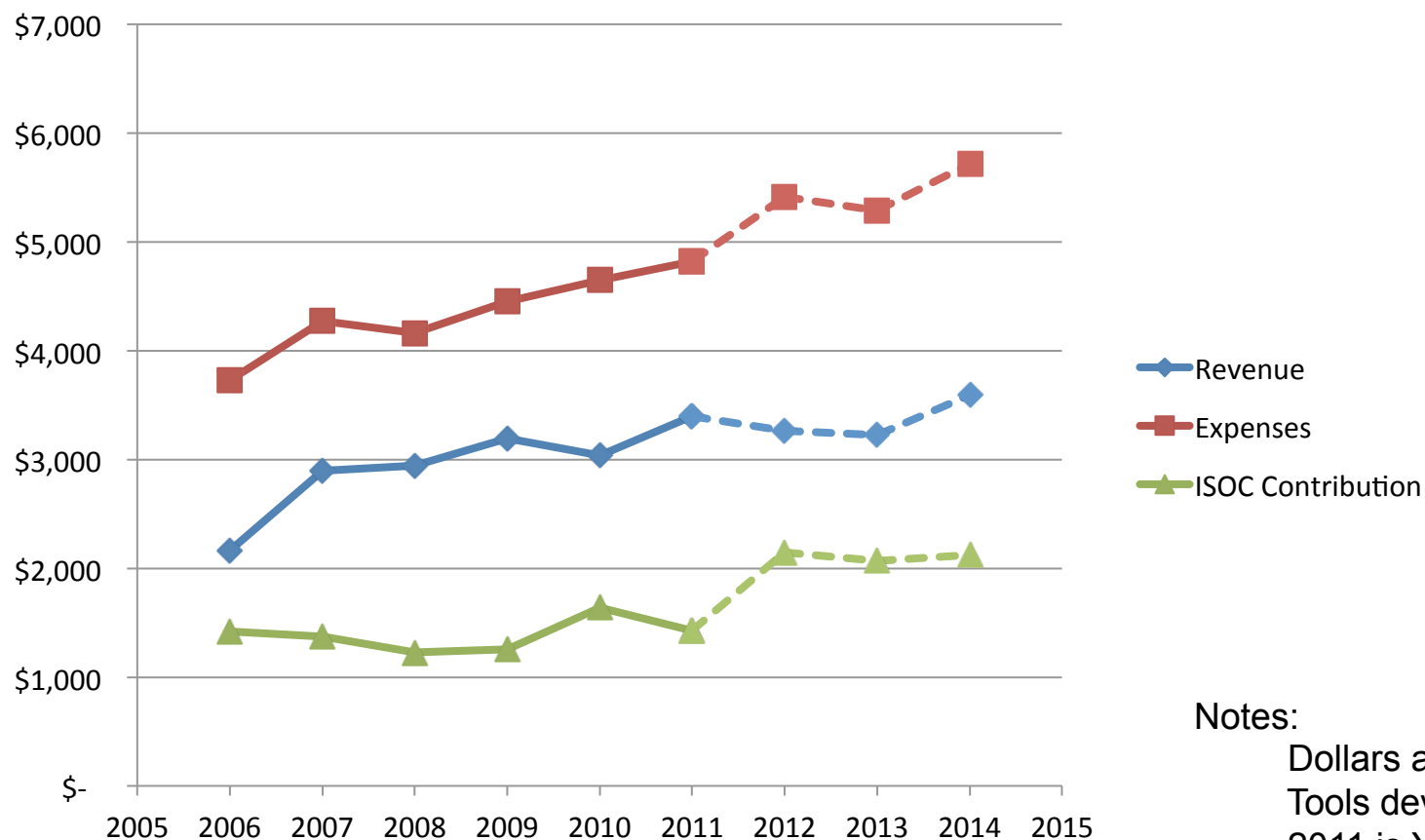
2011-2014 Financials



	2011 Budget	2011 YEF	2012 Budget	2013 Advice	2014 Advice
Revenue	\$3,317.	\$3,394.	\$3,264.	\$3,221.	\$3,589.
Expenses					
IETF Operations	\$5,003.	\$4,818.	\$5,408	\$5,287.	\$5,713.
Tools Development	\$429.	\$362.	\$215.	\$50.	\$75.
ISOC Contribution	\$2,115.	\$1,786.	\$2,360.	\$2,117.	\$2,199.

(Note: Dollars are in \$1,000)

IASA Financial History



Notes:

Dollars are in \$1,000
Tools dev not included
2011 is YEF
2012 is Budget
2013+ is Advice

RFP News



- Secretariat Services
 - New contract awarded to AMS on 8 Sept 2011
- RFC Series Editor (RSE)
 - RSOC announced search on 13 July 2011
- Independent Submission Editor (ISE)
 - 3 Year extension in Feb 2012, or new search (IAB decision)
- Other RFPs
 - Remote Participation Services specification awarded to Paul Hoffman 7 Nov 2011
 - IETF Meeting Agenda Scheduling Tool SOW in community review

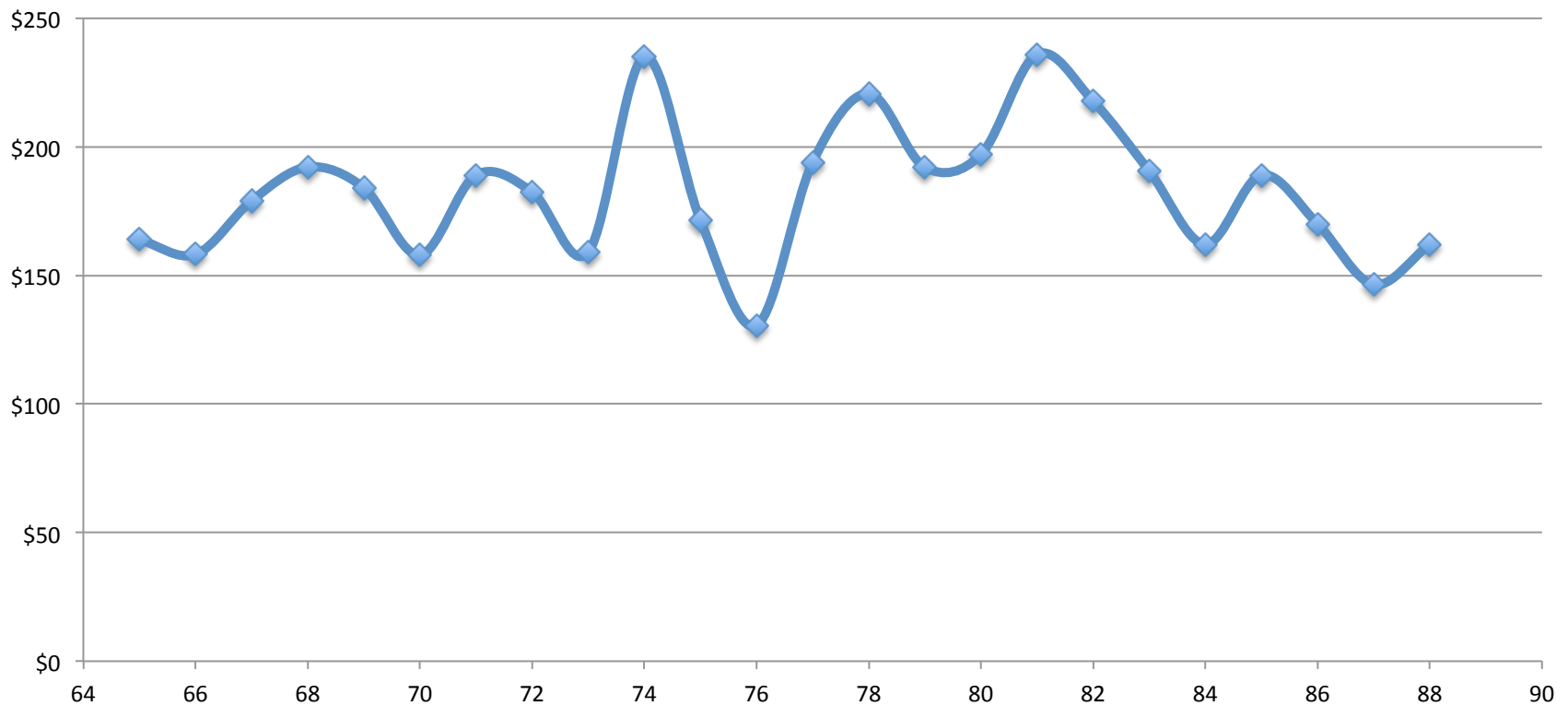
Status of 3-year advance meeting planning



- Generally working well
 - Currently 8 of 9 venues are under contract or being negotiated through 2014
- Finding venues in Asia is challenging
 - Some countries require local support to meet IETF requirements
 - New venues are very expensive (> \$300 / night)
 - IETF88 will be in Vancouver instead of Asia

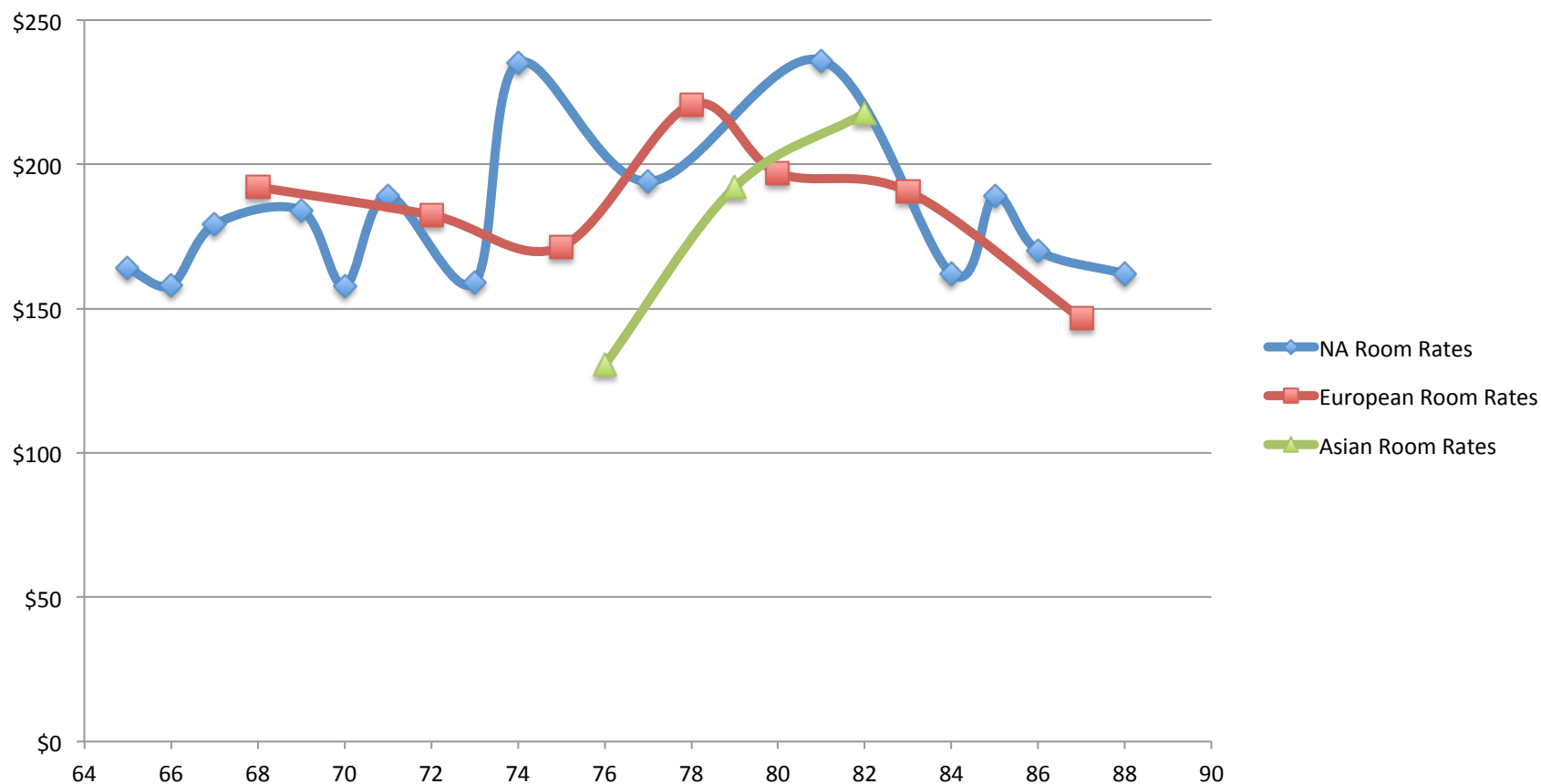
Hotel Room Pricing

IETF65 – IETF88



Prices in US dollars without tax

Room Pricing by Region



Prices in US dollars without taxes

IETF 87

Berlin



IETF nn

Japan



IETF83 - Paris



- Currently no host or major sponsor for Paris
- Shortfall of about \$400K for Meeting and NOC expenses
 - 2012 budget assumed 75% coverage
- IAOC will make decision before opening registration in mid-December to either:
 - Raise registration fees
 - Ask ISOC for additional support
 - Some combination of the two

Future Meetings



- 2012
 - Paris, 25-30 March 2012, **Host needed**
 - Vancouver, 29 July - 3 August 2012, Google
 - Atlanta, 4-9 November 2012, North American Cable Industry
- 2013
 - Orlando, 10-15 March 2013, **Host needed**
 - Berlin, 28 July – 2 August 2013, **Host needed**
 - Vancouver, 3-8 November 2013, **Host needed**
- 2014
 - Europe, 2-7 March 2014, **Host needed**
 - North America, 20-25 July 2014, **Host needed**
 - Asia Pacific , 9-14 November 2014, **Host needed**

Future Meetings(2)



- 2015
 - Americas, 22-27 March 2015, Host needed
 - Europe, 19-14 July 2015, Host needed
 - Asia, 1-6 November 2015, Host needed
- 2016
 - Location TBD, 27 March – 1 April, 2016, Host needed
 - Location TBD, 17-11 July 2016, Host needed
 - Location TBD, 13-18 November 2016, Host needed
- 2017
 - Location TBD, 26-31 March 2017, Host needed
 - Location TBD, 16-21 July 2017, Host needed
 - Location TBD, 12-17 November 2017, Host needed

IETF Tools Progress



- Completed
 - DB Conversion WO # 2
 - DB Conversion WO # 3
 - DB Conversion WO # 4
 - IDST Development
 - IPR Management Tool
 - WG & Alt Streams Dev (Front End)
 - Materials Management Tool
 - Alternate Streams Specs Requirements
 - WG Charter Tool Specs
 - Draft Tracking Community Specs
 - Back End Specifications Requirements
 - DB Conversion WO #5
 - Meeting Session Management
 - Blue Sheet Generation Tool
 - XML2RFC Command Line Tool
- Development underway
 - DB Conversion WO #6
 - RFC Management
 - Telechat Interface
 - XML2RFC GUI Tools
 - ID Tracking Tool
 - WG Charter Tool
 - Charter Milestone Specs Dev
 - Back End Development
 - WG & Alt Streams
 - Agenda Scheduling Specs
- Planned / RFP
 - DB Conversion WO #7
 - Charter Milestone Management Dev
 - Tools Update for DB Conversion
 - Secretariat Tools update for DB conversion
 - WG ID Ver 00 Approval Tool
 - Agenda Scheduling Tool

IAOC Report

IETF81



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Acknowledgements



- Secretariat
 - Amy, Cindy, Stephanie, Wanda, Marcia, Lisa, Alexa
- Independent Series Editor
 - Nevil
- Acting RSE
 - Olaf
- RFC Production Center
 - Sandy, Alice
- IANA
 - Michelle, Elise

Acknowledgements: NOC



- IETF Volunteers
 - Bill Fenner, Bill Jensen, Bjoern Zeeb, Chris Elliott, Jim Martin, Lucy Lynch, Warren Kumari, Morgan Pirate Sackett, Joel Jaeggli, Karen O'Donoghue
- TWNIC
 - Mark Kao, Haway Liang
- Chunghwa Telecom Team
 - Chung-Yung Kang, River Wu, Huang-Cheng Huang, Wei-Chung Tseng, Js Wu, Sk Chan, Jack Wang, Andy Lu, Liche Chen, Atai

Tools Dev Acknowledgements



Henrik – PM

Tools Development Volunteers

Code Sprint

AMS

IDIQ Contractors

IOLA

Yaco

Concentric Sky

Specification Developers

Host & Welcome Reception Sponsor



Sponsor Acknowledgements



Connectivity Sponsor



Platinum Sponsor



Gold Sponsor

Sponsor Acknowledgements



工業技術研究院
Industrial Technology
Research Institute



Microsoft



麟瑞科技
RING LINE CORPORATION

Sponsor Acknowledgements





Thank You



(BACKUP)

IETF81 Financial Details



I E T F[®]

2011 IETF Meetings				
Quebec City IETF 81 Financial Statement				
				10/5/11
Meeting Revenue	Actual	Budget	Variance	Notes
Registration Revenue	705,225	707,750	-2,525	1
Sponsorship Revenue (IETF)	30,000	30,000	0	
Meeting Space	0	0	0	
NOC Sponsorship, in-kind	190,000	140,000	50,000	2
Hotel Commission	68,000	50,000	18,000	
New Revenue	27,000	30,000	-3,000	
Miscellaneous	0	0	0	
Total Revenue	1,020,225	957,750	62,475	
Meeting Expenses	Actual	Budget	Variance	
Food & Beverage	203,049	208,875	5,826	
AV & Power	61,583	63,688	2,105	
Meeting Space	0	0	0	
NOC, in-kind	204,386	190,000	-14,386	
Allocated Secretariat/Temp Labor	111,869	113,000	1,131	
Travel, Meeting and Qual Visits	27,549	20,000	-7,549	
Miscellaneous	39,494	51,740	12,246	3
Total Expenses	647,930	647,303	-627	
Funds Available for IETF Operations	372,295	310,447	61,848	
Notes				
1	Paid attendance of 1,102 missed the budget target of 1,110 with 880 Early-Bird, 136 Late Fee, 33 Students, and 53 One Day Passes.			
2	RIM, the Host, Bell Canada and Telus provided the NOC and additional connectivity.			
3	Includes credit card fees, cancellation insurance, captioning, shipping, printing, etc.			

2011-2014 Detailed Budget



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IETF 2012 - 2014 Budget		2011 Budget	2011 YEF	2012 Budget	2013 Advice	2014 Advice
Revenues						
Registration Fees		\$ 2,132	\$ 2,173	\$ 2,152	\$ 2,101	\$ 2,119
Meeting Sponsorship		480	450	310	290	590
Network/NOC Host		465	465	556	555	605
Hotel Commissions		140	183	145	150	150
New Revenue		100	93	100	125	125
Miscellaneous		-	30	0	-	-
Total Revenue		\$ 3,317	\$ 3,394	\$ 3,264	\$ 3,221	\$ 3,589
IETF 2012 - 2014 Budget		2011 Budget	2011 YEF	2012 Budget	2013 Advice	2014 Advice
Expenses						
RFC Services		\$ 887	642	900	\$ 933	\$ 933
Secretariat Services		1,631	1665	1,775	1,788	1,788
Secretariat Costs (Other)		-	0	0	-	-
Direct Meeting Costs						
Meeting Space Costs						
<i>In Kind</i>		280	280	40	90	90
<i>Cash</i>		110	111	310	200	500
Meeting Space Costs		390	391	350	290	590
Network/NOC Costs						
<i>In Kind</i>		150	150	125	75	125
<i>Cash</i>		315	315	475	480	505
Network/NOC Costs		465	465	600	555	630
Meeting Operations (Secretariat)		780	810	912	828	828
Other Meeting Costs		114	125	118	124	124
Subtotal Direct Meeting Costs		1,749	1,791	1,979	1,796	2,171
Transition Expenses		145	145	85	60	60
Special Projects		60	60	50	50	50
IT Maintenance		-		50	75	100
Admin (IASA,IETF, IAB, IRTF, NomCom)		391	380	415	424	442
IETF Trust		25	20	35	37	39
ISOC G&A		115	115	120	125	130
Total Expenses		\$ 5,003	\$ 4,818	\$ 5,408	\$ 5,287	\$ 5,713
ISOC Direct Contribution Excluding Development		\$ 1,686	\$ 1,424	\$ 2,145	\$ 2,067	\$ 2,124
IT Tools Development		429	362	215	50	75
ISOC Direct Contribution Including Development		\$ 2,115	\$ 1,786	\$ 2,360	\$ 2,117	\$ 2,199

2012-2014 Expenses



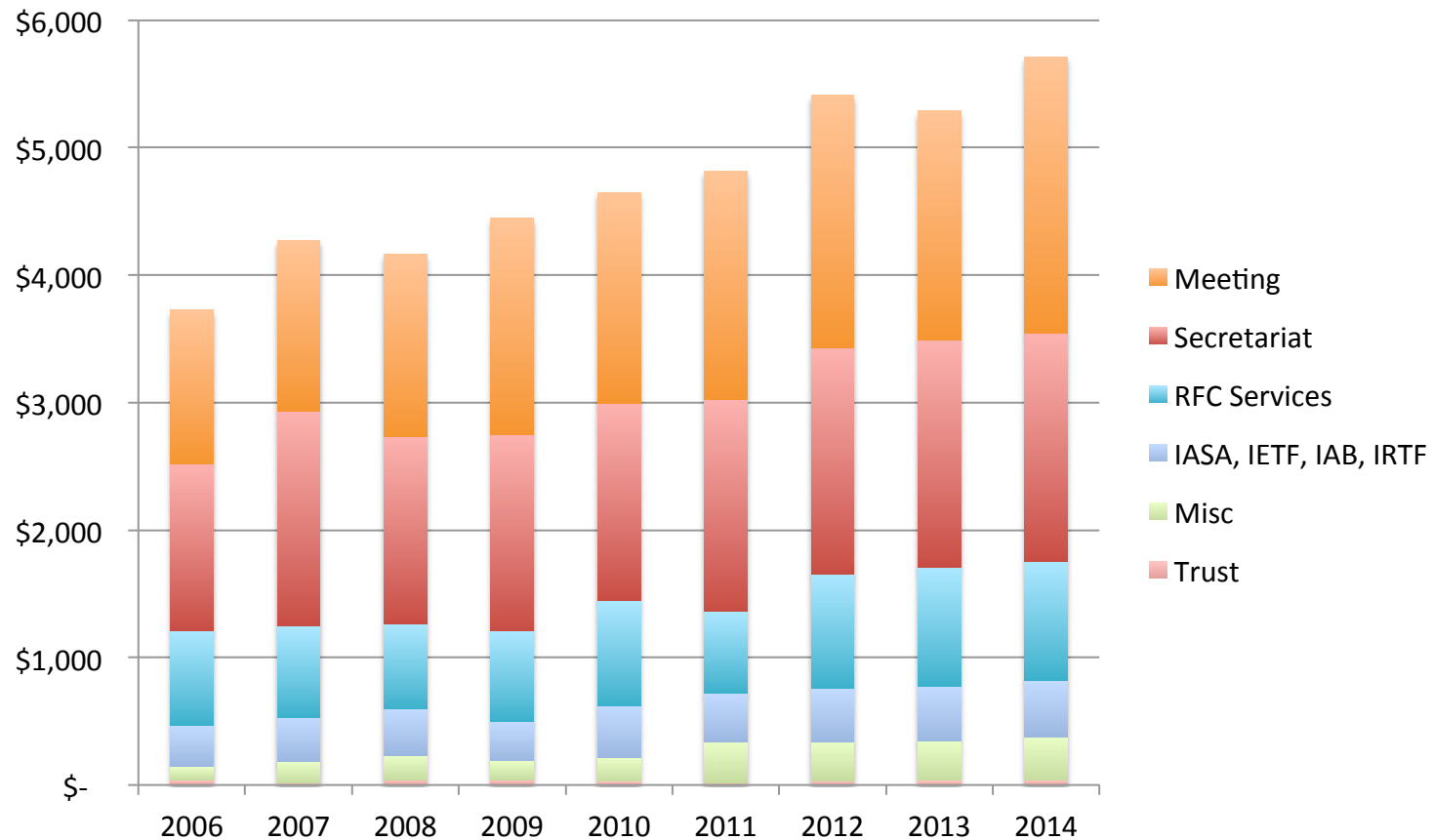
IETF 2012 - 2014 Budget		2012	2013	2014
Expenses		Budget	Advice	Advice
RFC Services		900	\$ 933	\$ 933
Secretariat Services		1,775	1,788	1,788
Secretariat Costs (Other)		0	-	-
Direct Meeting Costs				
Meeting Space Costs				
<i>In Kind</i>		40	90	90
<i>Cash</i>		310	200	500
Meeting Space Costs		350	290	590
Network/NOC Costs				
<i>In Kind</i>		125	75	125
<i>Cash</i>		475	480	505
Network/NOC Costs		600	555	630
Meeting Operations (Secretariat)		912	828	828
Other Meeting Costs		118	124	124
Subtotal Direct Meeting Costs		1,979	1,796	2,171
Transition Expenses		85	60	60
Special Projects		50	50	50
IT Maintenance		50	75	100
Admin (IASA,IETF, IAB, IRTF, NomCom)		415	424	442
IETF Trust		35	37	39
ISOC G&A		120	125	130
Total Expenses		\$ 5,408	\$ 5,287	\$ 5,713

2012-2014 Revenue



IETF 2012 - 2014 Budget		2012	2013	2014
Revenues		Budget	Advice	Advice
Registration Fees		\$ 2,152	\$ 2,101	\$ 2,119
Meeting Sponsorship		310	290	590
Network/NOC Host		556	555	605
Hotel Commissions		145	150	150
New Revenue		100	125	125
Miscellaneous		0	-	-
Total Revenue		\$ 3,264	\$ 3,221	\$ 3,589

IASA Expense History



(Note: Dollars are in \$1,000)