



IAOC Report

IETF83

Bob Hinden

IAOC Chair

Ray Pelletier

IAD

28 March 2012

Presentation Outline

- Minutes
- Financial Update
- Meeting Planning Updates
- Contract News
- IT Development Progress
- “Bits and Bites” Event
- Acknowledgements

IAOC Minutes



- Current Status
 - 2011: 25 of 25 published
 - 2012: 4 of 5 published
- New scheme for taking minutes working
- This should be the last report on minutes
- Many thanks to ISOC and Karen O'Donoghue

Paris Meeting Results (27 March 2012)



		Budget	Actual	
Attendance				
	Paid	1,165	1,284	119
Revenue				
	Registration Fees	\$726	\$796	\$70
	Sponsorship	\$500	\$456	(\$44)
	Commissions	\$50	\$36	(\$14)

(Note: Dollars are in \$1,000)

Taipei Summary



- Attendance below plan by 212 people
- Host and sponsors
- Net of \$352K for continuing operations
 - Below budget by \$89K (not a good thing)

Taipei Meeting Results



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		Budget	Actual	
Attendance	Paid	1,135	923	(212)
Revenue				
	Registration Fees	\$714	\$573	(\$141)
	Sponsorships	\$500	\$514	\$14
	Commissions	\$40	\$33	(\$7)
SUB-TOTAL		\$1,254	\$1,121	(\$133)
Expenses				
	Meeting Expenses	\$663	\$565	\$98
	Network & Connectivity	\$150	\$203	(\$53)
SUB-TOTAL		\$812	\$768	\$44
NET		\$441	\$352	(\$89)

2011 Financial Summary



- Registration fees unchanged for the third year
- RFC Series Editor not hired until 2012
- Challenges for the year
 - Taipei IETF attendance lower than planned
 - Additional support for RFC Production center

2011 Results



- Attendance lower than planned due to Taipei
 - Attendance: Budget 3385 vs. Actual 3221 (~5%)
- All meetings were hosted
- Revenue was on budget
- Expenses were lower than budgeted
 - No RSE costs and minimal transition costs
- Tools development was less than planned
- Net result was better than budget, therefore
 - ISOC contribution was less than budgeted

2011 Financial Summary



	2011 Budget	2011 Actual	
Revenue	\$3,317.	\$3,318.	\$1
Expenses			
IETF Operations	\$5,004.	\$4,874.	\$130.
Tools Development	\$429.	\$367.	\$62.
ISOC Contribution	\$2,115.	\$1,923.	\$192.

(Note: Dollars are in \$1,000)

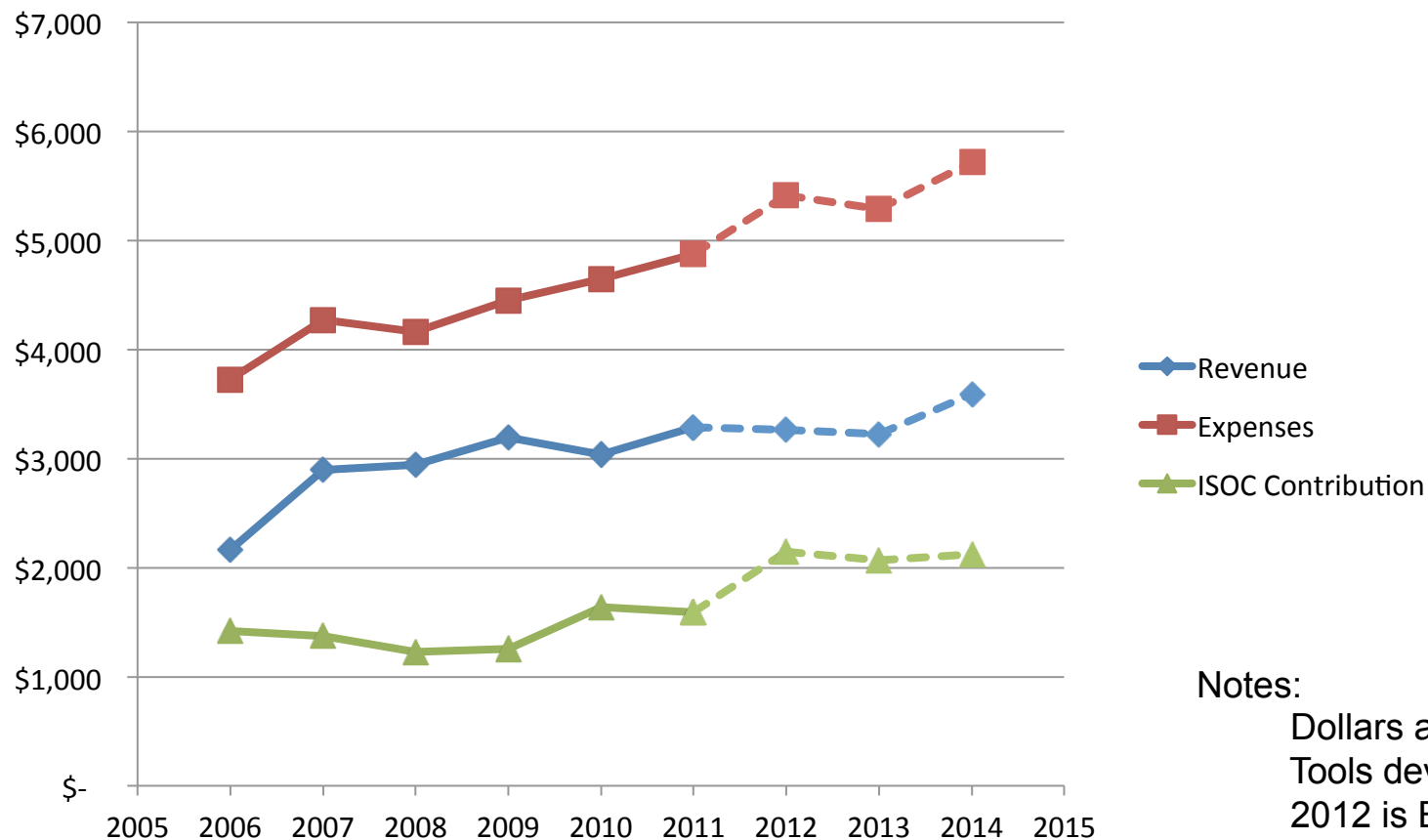
2011-2014 Financials



	2011 Budget	2011 Actual	2012 Budget	2013 Advice	2014 Advice
Revenue	\$3,317.	\$3,318.	\$3,264.	\$3,221.	\$3,589.
Expenses					
IETF Operations	\$5,003.	\$4,874.	\$5,408	\$5,287.	\$5,713.
Tools Development	\$429.	\$367.	\$215.	\$50.	\$75.
ISOC Contribution	\$2,115.	\$1,923.	\$2,360.	\$2,117.	\$2,199.

(Note: Dollars are in \$1,000)

IASA Financial History



Notes:

Dollars are in \$1,000
Tools dev not included
2012 is Budget
2013+ is Advice

Status of 3-year advance meeting planning



- Project completed!
 - Currently 9 of 9 venues are under contract
- Overall results are positive
 - Better choice of venues
 - Better terms with venues
- Starting to negotiate options for multiple meeting
- Kudos to Ray Pelletier, Secretariat, Jim Martin, and ISOC!

IETF 89 – March 2014

London



IETF 90 – July 2014

Toronto



IETF 91 – Nov 2014

Honolulu



IETF 94 – Nov 2015

Yokohama (WIDE Hosting)



Future Meetings



- 2012
 - Paris, March, Cisco
 - Vancouver, July / August, Google
 - Atlanta, November, North American Cable Industry
- 2013
 - Orlando, March, Host needed
 - Berlin, July / August, Host needed
 - Vancouver, November, Host needed
- 2014
 - London, March, Host needed
 - Toronto, July, Host needed
 - Honolulu, November, Host needed

Future Meetings(2)



- 2015
 - Americas, March, Host needed
 - Europe, July, Host needed
 - Yokohama, November, Wide
- 2016
 - Location TBD, March / April, Host needed
 - Location TBD, July, Host needed
 - Location TBD, November, Host needed
- 2017
 - Location TBD, March, Host needed
 - Location TBD, July, Host needed
 - Location TBD, November, Host needed

IETF Tools Progress



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New Database Cutover Completed (25 February)

- Completed 2011
 - DB Conversion WO # 2
 - DB Conversion WO # 3
 - DB Conversion WO # 4
 - DB Conversion WO # 5
 - DB Conversion WO # 6
 - IDST Development
 - IPR Management Tool
 - WG & Alt Streams
 - Materials Management Tool
 - Alternate Streams Specs Requirements
 - WG Charter Tool Specs
 - Draft Tracking Community Specs
 - Back End Specifications Requirements
- Charter Milestone Management Specs Development
- IETF Meeting Session Management
- Blue Sheet Generation Tool
- XML2RFC CLI Tool
- WG Charter Tool
- ALT Streams Enhancements
- Telechat Interface
- XML2RFC GUI Tool
- Completed 2012
 - DB Conversion WO#7
 - Internet Draft Tracking Tool
 - Agenda Scheduling Specs
- Projects Underway 2012
 - DB Conversion WO #8
 - Secretariat Tools Conversion to New DB
 - Back End Development
 - Remote Participation Services Spec Dev
 - xml2rfc bugs
 - WG Milestone Tool
 - WG Charter Tool
- Planned 2012
 - Community ID tracking tool
 - Agenda Creation tool
 - Mail Archive tools

Contract News



- RFC Series Editor (RSE)
 - Heather Flanagan hired effective 1 January 2012
- Independent Submission Editor (ISE)
 - Nevil Brownlee's contract extended effective 1 January 2012
- Request For Information (RFI)
 - IETF Meeting Agenda Scheduling Tool
 - Mail Searching and Archive Tool

“Bits and Bites” Event



- Modeled after NANOG “Beer and Gear” event
 - Exhibitor tables, plus free food and drink
 - Test idea at IETF84 and IETF85
- Attendance optional
 - Attendees don’t have to look at the exhibits
- Opportunity
 - Build new source of revenue for the IETF,
 - See some vendor/service provide information, and
 - Socialize
- IESG and IAOC looking for your feedback

IAOC Report

IETF83



Bob Hinden

IAOC Chair

Ray Pelletier

IAD

28 March 2012

IAOC and IETF Trust Chairs



- IAOC Chair
 - Bob Hinden
- IETF Trust Chair
 - Marshall Eubanks

Acknowledgements



- RFC Series Editor
 - Heather Flanagan
- Independent Submissions Editor
 - Nevil Brownlee
- RFC Production Center
 - Sandy Ginoza
 - Alice Hagens
- IANA
 - Michelle Cotton
 - Elise Gerich
 - Pearl Liang
 - Kim Davies
- Secretariat
 - Lisa Winker
 - Karen Moreland
 - Alexa Morris
 - Marcia Beaulieu
 - Ryan Cross
 - Stephanie McCammon
 - Wanda Lo

Acknowledgements



- NOC Volunteers
 - Chris Elliott
 - Bill Fenner
 - Bill Jensen
 - Joel Jaeggli
 - Warren Kumari
 - Lucy Lynch
 - Jim Martin
 - Karen O'Donoghue
 - Bjoern Zeeb
- VeriLan
 - Rick Alfvín
 - James Dishongh
 - Brandon Height
 - Hans Kuhn
 - Nick Kukich
 - Noah Weis

Tools Dev

Acknowledgements



- Henrik – PM
- Tools Development Volunteers
 - Code Sprint
- AMS
- IDIQ Contractors
 - IOLA
 - Yaco
 - Concentric Sky
- Specification Developers

Host



CISCOTM

Sponsor Acknowledgments



Platinum Sponsor



NBCUniversal



Gold Sponsors

Sponsor Acknowledgments



Connectivity Sponsor



HUAWEI

Welcome Reception



Thank You



(BACKUP)

IETF82 Financial Details



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2011 IETF Meetings				
Taipei IETF 82 Financial Statement				
				1/27/12
Meeting Revenue				
	Actual	Budget	Variance	Notes
Registration Revenue	572,990	713,500	-140,510	1
Sponsorship Revenue (IETF)	30,000	30,000	0	
Meeting Space, In Kind	280,000	280,000	0	
NOC Sponsorship, In Kind	198,427	150,000	48,427	2
Hotel Commission	29,140	40,000	-10,860	3
New Revenue	6,000	40,000	-34,000	4
Miscellaneous	0	0	0	
TOTAL REVENUE	1,116,557	1,253,500	-136,943	
Meeting Expenses				
Food & Beverage	84,254	135,650	51,396	5
Audio Visual & Power	29,873	48,361	18,488	
Meeting Space, In Kind	280,000	280,000	0	
NOC, In Kind	203,427	150,000	-53,427	6
Allocated Secretariat/Temp Labor	110,000	113,000	3,000	
Travel to/From IETF Meetings	13,844	24,000	10,156	
Miscellaneous	46,886	61,606	14,720	7
Total Expenses	768,284	812,617	44,333	
Funds Available for IETF Operations	348,273	440,883	-92,610	
Notes				
1 Paid attendance was down 215 from expectations.				
2 Additional revenues to cover equipment shipping costs and offset NOC Vol expenses				
3 Smaller room block sizes and less expensive alternatives.				
4 Difficulty selling into this region for sponsors; Host has first opportunity				
5 Prices lower and quantities larger than expected				
6 Expenses increased by shipping equipment and offsetting NOC Vol expenses				
7 Lower than expected costs across all misc areas, including printing, supplies, CC fees, buffer				

2011-2014 Detailed Budget



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IETF 2012 - 2014 Budget					
Revenues	2011 Budget	2011 Actual	2012 Budget	2013 Advice	2014 Advice
Registration Fees	\$ 2,132	\$ 2,041	\$ 2,152	\$ 2,101	\$ 2,119
Meeting Sponsorships					
<i>In Kind Sponsorships</i>	280	280	40	90	90
<i>Cash Sponsorships</i>	200	172	270	200	500
Meeting Sponsorship	480	452	310	290	590
Network/NOC					
<i>In Kind Sponsorships</i>	150	230	125	75	100
<i>Cash Sponsorships</i>	315	310	431	480	505
Network/NOC Host	465	545	556	555	605
Hotel Commissions	140	187	145	150	150
New Revenue	100	56	100	125	125
Miscellaneous	-	37	0	-	-
Total Revenue	\$ 3,317	\$ 3,318	\$ 3,264	\$ 3,221	\$ 3,589
IETF 2012 - 2014 Budget					
Expenses	2011 Budget	2011 Actual	2012 Budget	2013 Advice	2014 Advice
RFC Services	\$ 887	769	900	\$ 933	\$ 933
Secretariat Services	1,631	1666	1,775	1,788	1,788
Secretariat Costs (Other)	-	0	0	-	-
Direct Meeting Costs					
Meeting Space Costs					
<i>In Kind</i>	280	280	40	90	90
<i>Cash</i>	110	112	310	200	500
Meeting Space Costs	390	392	350	290	590
Network/NOC Costs					
<i>In Kind</i>	150	225	125	75	125
<i>Cash</i>	315	367	475	480	505
Network/NOC Costs	465	592	600	555	630
Meeting Operations (Secretariat)	780	751	912	828	828
Other Meeting Costs	114	116	118	124	124
Subtotal Direct Meeting Costs	1,749	1,851	1,979	1,796	2,171
Transition Expenses	145	65	85	60	60
Special Projects	60	29	50	50	50
IT Maintenance	-	0	50	75	100
Admin (IASA,IETF, IAB, IRTF, NomCom)	391	356	415	424	442
IETF Trust	25	23	35	37	39
ISOC G&A	115	115	120	125	130
Total Expenses	\$ 5,003	\$ 4,874	\$ 5,408	\$ 5,287	\$ 5,713
ISOC Direct Contribution Excluding Development	\$ 1,686	\$ 1,556	\$ 2,145	\$ 2,067	\$ 2,124
IT Tools Development	429	367	215	50	75
ISOC Direct Contribution Including Development	\$ 2,115	\$ 1,923	\$ 2,360	\$ 2,117	\$ 2,199

2012-2014 Expenses



IETF 2012 - 2014 Budget		2012	2013	2014
Expenses		Budget	Advice	Advice
RFC Services		900	\$ 933	\$ 933
Secretariat Services		1,775	1,788	1,788
Secretariat Costs (Other)		0	-	-
Direct Meeting Costs				
Meeting Space Costs				
<i>In Kind</i>		40	90	90
<i>Cash</i>		310	200	500
Meeting Space Costs		350	290	590
Network/NOC Costs				
<i>In Kind</i>		125	75	125
<i>Cash</i>		475	480	505
Network/NOC Costs		600	555	630
Meeting Operations (Secretariat)		912	828	828
Other Meeting Costs		118	124	124
Subtotal Direct Meeting Costs		1,979	1,796	2,171
Transition Expenses		85	60	60
Special Projects		50	50	50
IT Maintenance		50	75	100
Admin (IASA,IETF, IAB, IRTF, NomCom)		415	424	442
IETF Trust		35	37	39
ISOC G&A		120	125	130
Total Expenses		\$ 5,408	\$ 5,287	\$ 5,713

2012-2014 Revenue



IETF 2012 - 2014 Budget		2012 Budget	2013 Advice	2014 Advice
Revenues				
Registration Fees		\$ 2,152	\$ 2,101	\$ 2,119
Meeting Sponsorship		310	290	590
Network/NOC Host		556	555	605
Hotel Commissions		145	150	150
New Revenue		100	125	125
Miscellaneous		0	-	-
Total Revenue		\$ 3,264	\$ 3,221	\$ 3,589